



# GA39-19

## Budget Request

	FY19 Actual through April	Projected FY19 Actual	FY19 Budget	FY20 Request	Comments
<b>Revenue</b>					
<b>Total PMA</b>	\$2,012,105	\$2,429,708	\$2,550,000	\$2,476,500	Projected actual based on actual through April and May- June budget
<b>Less: ESG PMA</b>	(\$402,421)	(\$482,905)	(\$510,000)	(\$495,300)	20% of Total PMA goes to WO
<b>Service Provider Income (SPA)</b>	\$515,673	\$618,807	\$629,231	\$630,907	BRI comp. included as income
<b>Other Revenue and Support</b>					
Unrealized Gains	\$138,088	\$165,705			Investment appreciation; not cash
Interest and Dividends	\$45,224	\$54,269		\$40,000	\$56K in FY18
<b>EPC Total Support and Revenue</b>	<u>\$2,308,669</u>	<u>\$2,785,584</u>	<u>\$2,669,231</u>	<u>\$2,652,107</u>	
<b>Expenses</b>					
<b>Administration</b>					
<b>Staff Costs</b>					
Staff Salaries and Benefits	\$1,276,073	\$1,531,288	\$1,518,066	\$1,477,632	3% wage hike in 2020; BRI comp in SPA income
Staff Development	\$615	\$738	\$3,000	\$3,000	
Training	\$1,865	\$2,238	\$3,550	\$3,550	
<b>Total Staff Costs</b>	<u>\$1,278,553</u>	<u>\$1,534,264</u>	<u>\$1,524,616</u>	<u>\$1,484,182</u>	
<b>Staff Travel</b>					
					OGA staff except Chaplain & Stated Clerk
Airfare	\$7,129	\$8,555	\$9,000	\$9,000	
Lodging	\$5,782	\$6,938	\$7,500	\$5,500	
Car Rental	\$1,634	\$1,961	\$650	\$2,000	
Meals	\$632	\$759	\$550	\$900	
Taxi/Tolls/Parking	\$432	\$519	\$300	\$550	
Travel Mileage/Fuel	\$308	\$370		\$500	
<b>Total Staff Travel</b>	<u>\$15,918</u>	<u>\$19,102</u>	<u>\$18,000</u>	<u>\$18,450</u>	
<b>Executive Travel</b>					
					Stated Clerk and Moderator
Airfare	\$17,759	\$21,311	\$30,000	\$30,000	
Lodging	\$7,162	\$8,594	\$12,000	\$12,000	
Car Rental	\$3,084	\$3,701	\$3,300	\$3,300	
Meals	\$793	\$952	\$550	\$550	
Taxi/Tolls/Parking	\$523	\$627	\$550	\$550	
Travel Mileage/Fuel	\$693	\$832	\$600	\$600	
<b>Total Travel</b>	<u>\$30,013</u>	<u>\$36,016</u>	<u>\$47,000</u>	<u>\$47,000</u>	
<b>Professional Expense Allowance</b>	\$4,248	\$5,098	\$6,800	\$6,800	Managed by Stated Clerk
<b>Commercial Insurance</b>	\$31,494	\$31,494	\$28,075	\$34,366	

<b>Information Technology</b>	\$67,474	\$80,968	\$57,333	\$74,701	
<b>General Office</b>					
Rent	\$197,919	\$237,503	\$229,100	\$238,862	
Equipment Leases	\$21,451	\$25,741	\$23,586	\$ 12,896	Existing leases on computers and printers
Equipment purchase/replacement				\$9,000	Computer replacement and warranty extension
Telephone and Internet	\$16,216	\$19,459	\$22,992	\$20,000	Internet, phone, video, smartphone allowance
Printing	\$1,808	\$2,169	\$3,700	\$3,000	External vendor for custom jobs
Postage and Shipping	\$18,389	\$22,067	\$33,000	\$24,500	OGA-only mailings, not charged to depts
Office Supplies	\$10,097	\$12,117	\$10,400	\$14,000	Materials for personnel use/consumption
Bank Fees	\$14,715	\$17,659	\$16,275	\$19,500	SunTrust investment management fees
CC Processing Fees	\$2,691	\$3,229	\$3,000	\$2,500	Online e-giving fees (not incl. WO)
Memberships and Subscriptions	\$1,380	\$1,656	\$3,600	\$2,200	
Business Meals	\$3,599	\$4,319	\$3,450	\$4,000	In town or in-office; business purposes
Miscellaneous	\$8,412	\$10,095	\$2,000	\$2,000	
Van Expense	\$195	\$234	\$1,000	\$1,000	
<b>Total General Office</b>	<b>\$296,874</b>	<b>\$356,249</b>	<b>\$352,103</b>	<b>\$353,458</b>	
<b>Professional Services</b>					
Audit Fees	\$21,593	\$26,400	\$26,400	\$26,400	
Legal Fees	\$8,773	\$10,528	\$7,000	\$10,000	
Professional Fees	\$782	\$938	\$3,000	\$3,000	Consulting as needed
<b>Total Professional Services</b>	<b>\$31,148</b>	<b>\$37,866</b>	<b>\$36,400</b>	<b>\$39,400</b>	
<b>Church Planting</b>					
CP Leadership Team Mtgs.	\$58,705	\$70,446	\$10,680	\$12,000	
Staffing/Leadership	\$40,232	\$48,279	\$45,000	\$50,000	
Pipeline/Development	\$1,585	\$1,902	\$37,000	\$10,000	
Cohort Program and Platform				\$8,000	
Residency Support				\$30,000	
Support/Community	\$444	\$532	\$35,000		
Assessment Center	\$600	\$720	\$15,000	\$10,000	
Church Planter Retreat				\$60,000	
Strategic Investments	\$0	\$0	\$40,000	\$20,000	
<b>Total Church Planting</b>	<b>\$101,565</b>	<b>\$121,878</b>	<b>\$182,680</b>	<b>\$200,000</b>	
<b>Church Revitalization</b>					
Church Revitalization GO Center Mtgs.	\$24,492	\$29,390	\$5,340	\$6,000	
Matching Funds to Support CR Activities				\$50,000	
Go Center Consultants	\$36,583	\$43,900	\$78,000		
Go Center Operations	\$3,007	\$3,609	\$9,350		
<b>Total Church Revitalization</b>	<b>\$64,082</b>	<b>\$76,899</b>	<b>\$92,690</b>	<b>\$56,000</b>	

**Effective Biblical Leadership**

Leadership Institute at GA	\$4,277	\$5,132	\$5,000	\$5,000
Chaplain Endorser Travel	\$5,784	\$6,940	\$10,000	\$10,000
Chaplains Work & Care Committee	\$7,751	\$9,302	\$8,480	\$4,240
Ministerial Vocation Committee	\$25,086	\$30,103	\$9,660	\$9,660
Presby. Ministerial & Candidates Chairs Mtg.	\$8,812	\$10,575	\$37,380	\$18,690
Next Gen Committee	\$3,311	\$3,974	\$9,855	\$9,855
Coalition for Christian Outreach (CCO)	\$18,500	\$22,200	\$15,000	\$15,000
Presbytery Moderators Mtg.	\$7,639	\$9,167	\$9,345	\$9,345
Women's Resource Council Mtg.	\$6,746	\$8,095	\$6,570	\$6,570
XP/Admin peer network	\$5,700	\$6,841	\$8,000	\$8,000
7:9 Commission	\$16,887	\$20,264		\$23,690
Pastor peer network	\$945	\$1,134	\$2,000	\$2,000
<b>Total Effective Biblical Leadership</b>	<b>\$111,438</b>	<b>\$133,726</b>	<b>\$121,290</b>	<b>\$122,050</b>

**Global Movement**

Fraternal Relations Committee	\$0	\$0	\$0	\$3,000
Fraternal Relations Association dues	\$26,193	\$39,957	\$39,539	\$39,957
World Outreach Evaluation Team				\$3,710
Other Global Movement	\$0	\$0	\$2,000	\$2,000
<b>Total Global Movement</b>	<b>\$26,193</b>	<b>\$39,957</b>	<b>\$41,539</b>	<b>\$48,667</b>

**Connectional**

GA Administration Fund	\$33,333	\$40,000	\$40,000	\$18,000
National Leadership Team Mtg.	\$23,301	\$27,961	\$29,030	\$29,030
Presbytery Stated Clerks Mtg.	\$11,243	\$13,492	\$9,345	\$9,345
Nominating Committee	\$5,459	\$6,550	\$7,420	\$7,420
Permanent Judicial Committee Mtg.	\$0	\$0	\$4,770	\$0
Presbytery Review & Theology Committee Mtgs.	\$0	\$0	\$0	\$0
Generosity Resources	\$2,321	\$2,785	\$7,120	\$8,180
Misc. Mtg. Expenses	\$2,305	\$2,766	\$2,500	\$2,500
Long-Term Funding Committee				\$12,420
Executive Transition Reserve	\$41,667	\$50,000	\$50,000	\$50,000
Stated Clerk search committee				\$20,025
Financial Development	\$0	\$0	\$10,000	\$10,000
<b>Total Connectional</b>	<b>\$119,628</b>	<b>\$143,554</b>	<b>\$160,185</b>	<b>\$166,920</b>

Build reserve for inevitable one-time expenses; adjusted from \$75K

Financial Development articles from Communications

**Total Operating Expenses**

\$2,178,630	\$2,617,071	\$2,668,711	\$2,651,995
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**Net Cash Flow from Operating Activities**

<b>\$130,039</b>	<b>\$168,513</b>	<b>\$519</b>	<b>\$112</b>
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